

## Neck Ruff Was First Adopted During the Sixteenth Century

THE ruff first came into fashion in the sixteenth century, and it was worn alike by men and women. Those were the days of rigorous sumptuary laws, when everyone was required to dress according to his or her station, and no one below a certain rank was allowed to wear a ruff.

Florence was the earliest school of fashion, and the vogue of the ruff, which doubtless was introduced to the "City of the Lily" by the captivating Bianca Cappello, a Venetian consort, "caught on." The three lovely daughters of Cosimo I. imitated the "Daughter of Venice," and the ruff, under the tasteful guidance of Isabella, duchess of Bracciano, gained its best known name, "Medici."

Henry Adopted Ruff With Alacrity. Italian painters have revealed in passers-by, and lace, and Franz Hals, Rembrandt, and Rijn and Velasquez have painted the fashions of the nobles also. Caterina de' Medici took her Florentine modes to Paris and her royal spouse, Henry II, adopted the ruff with alacrity, for he had not a disfiguring cicatrice in his neck which he wished to hide! Marie de' Medici, Henry IV's consort, introduced the most becoming of all the ruffs ever worn, and when she became a widow and the Regent of France she invented an artistic arrangement which Rubens has immortalized.

Marguerite de Navarre allowed her ruffs to assume phenomenal proportions, so that she was obliged to use a spoon two feet long to convey her much-loved potage a la Reine to her mouth without soiling or crumpling her ruff of rare, stiff-starched lace.

Queen "Boss" Liked Large Ruff. Queen Elizabeth of England, a jealous rival of Queen Marguerite and of all good looking and sumptuously adorned women, wore the biggest, stiffest and most bizarre ruffs in Europe. They were usually three separate collars or frills, one above the other, lace and net finely and very stiffly pleated under wide collars of costliest points d'Angleterre—she was patriotic, if a termantant! Over all she had gold and silver open lacework.

### Cucumbers and Tomatoes Command Varying Prices

It makes a difference when buying fresh cucumbers at this time of the year whether you get the ones that come from Florida or those known as the Boston hot house variety. They are both more or less of a luxury, but the hot house kind easily bring from two to three times the price of the others.

There is always a wide range of quality in groceries, and the consumer who selects the fancy goods pays the fancy price, which, of course, is above the regular market quotation. For instance, the wholesale quotation on Florida tomatoes is given today from \$2.50 to \$3 a crate. While the average market price may be said to be about \$2.25, the consumer who wants the best must expect to pay top prices with possibly a little added for a fancy dealer's name.

### BLUE BLOOD GIRLS ARE THE PRETTIEST

If we take at random 100 girls of twenty years of age from the well-to-do classes, we shall find that the probabilities of beauty are proportionately six four to six; that is to say, if there are six pretty girls in the rich contingent there will be no more than four in the other. Moreover, the probability is that not more than one of the four will still have any marks of beauty; at the same age it is equally probable that not more than one of the richer girls will have to lament the loss of her charms. At the age of forty it is idle to think of finding any pretty woman whatever except among the well-to-do classes.

If beauty be a gift of the gods, grace may be acquired. How often have I seen and admired Sardinian peasant women carrying on their heads heavy jars filled with water, walking along with noble, little steps, their hands on their hips. In these women every gesture, their whole attitude, the rhythmic cadence of their movements had an indefinable grace, for from their earliest infancy they had been familiarized with this particular exercise. Put them in a ballroom, however, and before they had made one turn their clumsiness would appear brutally evident to every eye.

## The Bedtime Story.

Published for the thoughtful mothers who wish to read to the little folk while they are being tucked into their beds for the night.

### Great Claus and Little Claus.

SYNOPSIS OF STORY PRECEDING. Two men of the same name lived in a village. One with four horses was called Great Claus, while one with but a single horse was called Little Claus. Great Claus was a very hard and selfish man, and when he heard Little Claus calling "Get up, my horse to the four horses that he had hired, he took his hatchet and killed the one horse owned by Little Claus.

Little Claus then skinned his dead horse and started off to sell the hide, but got lost on the way. When Little Claus comes to a farm house, where the housewife gives him a mean supper, he throws the hide under the table and steps upon it so that it makes a dry crackling sound.

"WHY, what have you in your sack?" "Oh, that's a magician," answered Little Claus. "He says we are not to eat porridge, for he has conjured the oven full of roast meat, fish, and cake."

"Wonderful!" cried the farmer, and he opened the oven in a hurry, and found all the desired provisions which his wife had hidden there, but which, as he thought, the wizard had conjured forth. The woman dared not say anything, but put the things at once on the table; and so they both ate of the meat, the fish, and the cake. Now Little Claus again trod on his sack, and made the hide crack.

"What does he say now?" said the farmer.

"He says," replied Claus, "that he has conjured three bottles of wine for us."

## BECOMING SPRING DRESS

### Daily Fashion Talk.

By FRANCES CARROLL.

IF YOU have a fancy for braiding in soubatte take a good look at the attractive costume pictured today and get your wits to work and evolve a natty and becoming costume for the first sunshiny days of spring that will not be duplicated on every hand.

Copied from a French model the costume is at once simple and becoming while its modishness is unquestioned. The coat is fastened over on the left side in orthodox Russian fashion, and the embroidery or braiding is laid on in a particularly effective and becoming manner, suggesting, as it does, a deep yoke. The sleeves are plain and tight fitting as, of course, is the back of the coat, the front setting to the belt with just the slightest suggestion of fullness, kindly differing materially from the "pouch" of the old days.

The skirt is narrow and short, the fit about the hips being particularly close and clinging to avoid any blousiness beneath the coat.

### WOMEN AS JOKES.

Women would not be liked, or admired, or loved, or considered in the smallest degree by any sane man if they were in the least like the comic papers or the smart novelists say they are. If we had been so badly been relegated ages ago, and very rightly, too, to samoiria and homes, where, happily, catenae have been our lot. No, women are better than they are said to be; not least as friends.

### PLACE OF LAST RESORT.

Nothing is over to be regarded as irretrievably lost until you have looked in the sewing machine drawer, and failed to find it there.

## Many Famous Writers Have Experienced Disappointments of Rejected Manuscript

THE rejected manuscript is often the foundation of a writer's fame, when the author perseveres in the face of discouragement until he finds an editor to accept his contribution. There are many to testify to this assertion. Dickens never had a manuscript returned, and the same good fortune is claimed for Bret Harte, but Anthony Trollope has frankly confessed the disappointments which confronted him at the outset of his career. Some magazine editors rejected his manuscripts; others accepted and published, but did not pay for them, and some publishers remunerated him with a pittance, so that his first income from literary work in one year was a little more than \$9, and in another year a trifle over \$100.

Robert Barr, the popular novelist, tried every paper in Canada with his first article before he submitted it to a Detroit paper. He spent an entire year in quest of an acceptance in his own country. His first book, "In a Steamer Chair," was offered to every publisher in New York and declined. Then it was taken to London and accepted by the first firm to which it was submitted. Four New York houses then entered into competition for the American rights of the volume.

"Marse Chan," Thomas Nelson Page's delightful story, rested several years in the safe at the Century office before it was published. Edward Noyes Westcott offered "David Harum" to half a dozen publishers before his last days were lightened by the pathetic thought of posthumous publication for his book.

Rejection and delay are not confined to the young literary aspirants. Veterans of distinction like Henry James and William Dean Howells have been obliged to experience that humiliation in these days when the quasi-historical novel of action and brute force has almost driven the novels of subtle art and literary realism from the markets.

### Thumb's Meaning

The thumb which bends back easily personifies great adaptability, extravagance, brilliancy, and versatility. The owner of such a thumb is at home in changing circumstances—in fact, is home anywhere—is generous, sympathetic, sentimental, and, as a rule, improvident. They are easily reached through their hearts, and it is difficult for them to pass a beggar on the street without contributing a mite.

The owner of a stiff thumb is practical, matter of fact, economical, self-acting, and weighs everything carefully. He is the possessor of a strong will, and is stubbornly determined. He is cautious, reserved, and seldom impressionable, or cares to invite confidence. Such a person has a great power to accumulate by plodding. The owner of a stiff thumb cannot make his money as easily, nor has he the power of making as much, as the more limber-thumbed individual, but he makes his money in a more sure way.

He is no extremist, and enjoys a quiet life, seldom cares to flaunt, is not erratic, and prefers to stick to one thing.

WOMAN'S MIND. There is nothing under heaven that the average woman dislikes so much as having to make up her mind. She knows it is not the sort of thing that she can be expected to do alone; it is one of those pieces of hard labor which immortal custom decrees that the nearest male thing has to do for her.

PREVENTING YAWNS. "I have come to the conclusion, says a debater, 'that if a man yawns, and you don't want to yawn, too, the only way to prevent it is to blow your nose.' A man of my acquaintance boasts that he can set a whole railway carriage full of people yawning by merely taking time out for himself. And I believe he can."

JAPANESE BEAUTY. The most beautiful woman in Japan is a Princess Nashimoto, whose husband is first cousin to the Mikado. She is twenty-seven years old, petite, fascinating, and has all the vivacity of a well-bred Frenchwoman. She attracted attention in Paris on her recent visit there.

TO REFRESH THE FACE. When tired and weary after a day's outing or traveling, it is a great mistake to plunge the face into cold water, which really acts as an irritant; whereas tepid water produces quite the contrary effect. After washing dab on the face and ears a little buttermilk, or face and rosewater dabbed on will soothe and whiten the skin and take away the feeling of irritation.

24 HOURS QUICKER TO ST. LOUIS AND CHICAGO. By Chesapeake and Ohio Solid Train to St. Louis, with Pullman to Chicago, leaving Washington 12:20 p. m. Improved equipment. Dinner served leaving station.

C&O Solid Train to St. Louis. VIA CINCINNATI AND INDIANAPOLIS. Leave Washington 8:30 p. m. Arrive Cincinnati 10:00 a. m. Arrive Indianapolis 12:30 p. m. Arrive St. Louis 5:10 p. m. Complete Pullman & Dining Car Service.

McKnew's 933 Pa. Ave. Small Lots of Black Cloth Coats at barest Half Price

White Cross MILK—The Standard of Purity—Direct from our plant, at Frederick, Md., in refrigerated cars—each a bottle.

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## TEACH CHILD BY EXAMPLE

### Art of Self-Control Very Essential to Parents.

No change in childhood's early day: No storm that raged, no thought that ran. But leaves its track upon the man. Which slowly hardens into man.

BEFORE parents frame any system for teaching their children to govern themselves, they should ask whether they themselves have achieved the art of self-government.

If they have not, they cannot hope to impart the art to their children. And yet do we possibly find most parents who are apparently quite oblivious of this fact.

We see fathers who wish and expect their sons to be gentlemen, but who are constantly setting them the example of being rude to their mothers. And we see mothers who teach their daughters the catechism, and impress upon them the duty of honoring their parents, but who, all the same, often speak before them in disparaging, even contemptuous, terms of their fathers.

They have not learned to govern their temper. If we had been so badly been relegated ages ago, and very rightly, too, to samoiria and homes, where, happily, catenae have been our lot. No, women are better than they are said to be; not least as friends.

Anybody who knows anything of children knows that they are very keen and shrewd observers, and that many things which one would suppose passed before them without attracting their attention sink deeply into their minds, and leave unalterable results.

The things their fathers and mothers do are some of these—far more than the things they say. Think you that a boy who sees his father wink at a dishonorable act is likely to grow up with a horror of such action? Or, by chance, owing to an inborn sense of rectitude, such as is implanted in some natures, he does grow up with a horror of baseness, can he keep the respect for his father which every boy ought to have, and which should be one of his safeguards through a ruined career can be traced to his father who sells him such an example?

The cultivation of self-control is one of the first duties of parents. A man or woman without the power of ruling themselves is a sorry person to have the care of young lives entrusted to them.

"He that ruleth his spirit," said Solomon, "is better than he that taketh a city." To some people the first task is harder than the second, but unless they strive to accomplish it their children's characters are bound to suffer. Many a ruined career can be traced to a parent's lack of the power of self-government.

### HOME SURGERY.

A bit of home surgery, stated to have been practiced when a splinter has been driven into a child's hand particularly deep, is its extraction by means of a bottle with a sufficiently wide mouth is filled two-thirds with very hot water, and the mouth is placed under the injured spot. The suction draws the splinter down, when a little pressure is used and the steam in a moment or two extracts inflammation and splinter together. This is very efficacious when the offending substance has been in for several hours, long enough to have started some of its evil consequences.

Until further notice our store hours are 9:30 a. m. to 5:30 p. m.

## The Best Coffee-Making Devices

We show every device for making good coffee. If you appreciate the importance of serving delicious coffee it will be worth your while to inspect the following:

The "METEOR" Coffee Percolator. With the Meteor Circulating Coffee Percolator it is impossible to make other than clear, delicious coffee. The beverage is distilled, NOT boiled. Requires neither "knack" nor attention to produce the finest coffee.

Meteor Coffee Percolator, in nickel, Price.....\$2.50 up With nickel stand and nickel lamp. Price.....\$7.50 up In copper and nickel with stand, lamp, and spigot. Price.....\$5.00 up

The "UNIVERSAL" Coffee Percolator. When making coffee with the "Universal" neither steam nor aroma escape. This insures a beverage of delicious flavor and exceptional richness. The "Universal" may be used on any range or stove.

In pure aluminum, with enameled handle. Price.....\$3.50 up In copper and nickel with urns with alcohol burners. Price.....\$7.00 up

Dulin & Martin Co. Pottery, Porcelain, China, Glass, Silver, &c. 1215 F St. and 1214-18 G St.

White Cross MILK—The Standard of Purity—Direct from our plant, at Frederick, Md., in refrigerated cars—each a bottle.

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## Puzzlers Discover Women Among the World's Explorers

UNTIL I was induced to dig out these mystic explorers I had no idea in the world how many persons have been willing to leave their "happy homes" and set off in quest of excitement and adventure.

"Of course, being a good American, I knew all about Columbus and the famous first voyage across the Atlantic, and I had even heard about his demonstrating the applicability of his theory, in connection with the shape of the earth by deftly cracking the end of an egg."

"American Vespucci, too, I know, had something to do with the first work of discovering us and giving us a name, but, dear me, these two I find are only a modest duo."

"Hundreds of men have traveled far and wide without any other possible motive than curiosity so far as I can make out. And just in here I want to ask if women are so curious why haven't some of them developed into 'discoverers'—that is discoverers of new lands?"

In other things I fancy they can do more discovering in a minute than the average man can in a month. "However, this is just a side remark. What I began to say is I'm mighty glad you had this 'discoverers' puzzle—for I have learned a lot about would-be, and have-been discoverers, and I am sure the knowledge is well worth the effort made to attain it."

"Even if I don't get a prize I will be rewarded for my efforts, though I don't

mind saying that I will be a lot better pleased if I do strike luck and 'pull down' one of those three glittering trophies which have been dangling before my eyes for weeks and weeks. Dangling, did you hear me say? You see I never have captured a prize, tho' many a time I have had perfect lists so far as correctness was concerned."

Thus did one of my standbys hold forth while one of the newer recruits declared she thought a "woman discoverer puzzle" would be a good thing.

"You have no idea until you begin to look into the matter how many women have really done very creditable work as explorers."

"More than one woman, too, has been honored by the men travelers, who in many cases pass the names of their womenkind down to history by giving the land or the lake or the mountain or the stream the names of their gentle kinsfolk."

For my part I did not know that there were any great number of women explorers, though I should surmise from the Mt. Helens and the Lake Victorias, etc., that the ladies, not only the present, but of the past, were honored in having their adventurous friends and relatives associate them with their achievements in the line of discovery.

FRANCES CARROLL.

### CYCLAMEN IS A BEAUTY.

The Persian cyclamen is a treasure or pot growing, and furnishes beautiful flowers for winter and spring. Each bulb throws out several flower stalks. The foliage is finely variegated, making a charming plant for the living room or the window. The color of the flowers range through shades of pink, crimson, and white. Plants require plenty of air and light, but not too much heat.

### HOT SALT BATH.

There is nothing more soothing in a case of nervous restlessness than a hot salt bath just before retiring.

### MAN'S MAJORITY.

It is a very foolish conviction which lays down that men are grown up when we have reached our twenty-first birthday. The real majority is reached when we begin to earn our own bread and butter, and to bring forth the light which has been fostered in us by the care of others for the last ten or fifteen years. Self-dependence and self-reliance—that is the real manhood.

### MISUNDERSTOOD.

"Now, Mandy, I like cheerful service. Do you wash with alacrity?" "No'm; I just uses plain soap."—Exchange.

"SERVICE HEEL RUBBERS" With extra reinforced deeply corrugated heels and soles—Give on the icy streets. We have THEM—also everything else in the Rubber, Boot and Shoe Line. Prices and Qualities RIGHT.

## A SHOE BOOM

Due to "HAHN" Qualities and Attractive "HAHN" Prices

Shoe Wearers Know that "HAHN" Shoes—even in the lowest priced grades—will wear well and protect the health—in any weather. This, with many special prices, has caused a big boom in our January sales—which will reach a climax tomorrow.

Men's Shoes	For Young Folks
Good Sturdy \$2.50 Shoes Durable Tan and Black Calf Kid and Patent Colt Shoes; with stout, solid single or double soles. In over 20 neat styles. Regular \$2.50 values at..... <b>\$1.95</b>	Boys' and Girls' Good \$2.00 quality splendid wearing Calf or Kid Laced and Button Boots—in 6 styles—of plenty of all sizes, at..... <b>\$1.50</b>
Sale of \$4 Grades Patent Leathers at..... <b>\$2.65</b> We have been forced to close out seven styles of well made Patent Kid and Patent Colt Shoes—in absolutely reliable qualities. Medium or wide, plain or tipped Button and Laced Shoes. As the maker has gone out of business, we're offering this line at..... <b>\$2.65</b>	Little Boys' and Girls' Shoes at..... <b>95c</b> For Little Boys—sizes 9 to 13—double-soled Kid or Calf Laced Shoes. For Girls—sizes to 11—stout Vici Kid Laced or Button Boots.
"TRI-WEAR" The Shoe-Kings at..... <b>\$3.50</b> Just the kind of shoes you need for absolute protection from the elements. Stout double soles; extra heavy, light weight upper leathers of best grades; best leather or drill linings. "Triple" average wear at..... <b>\$3.50</b>	"RITE-FORM" High Cut Storm Boots Black or Tan Calf and Patent Colt Button for Misses and Children. At most indestructible. <b>\$2.00 to \$3.00</b>
The "UNIVERSAL" Coffee Percolator When making coffee with the "Universal" neither steam nor aroma escape. This insures a beverage of delicious flavor and exceptional richness. The "Universal" may be used on any range or stove. In pure aluminum, with enameled handle. Price.....\$3.50 up In copper and nickel with urns with alcohol burners. Price.....\$7.00 up	Boys' \$2.50 Grade Welt Shoes at..... <b>\$1.95</b> Box Calf, Gun Metal Calf, Vici Kid, Tan, Russia Calf, and Patent Colt Blucher and Laced Shoes. With best wearing Oak, Good-year Welted soles. Snappy styles and great wearers. Sizes 1 to 8..... <b>\$1.95</b>

## Women's Dressy, Serviceable Footwear

Sale of \$3.50 and \$4.00 Boots at..... <b>\$2.87</b>	Our Party Slippers
Black Suede, Wing Tip, Cuban Heel Button Boots. 9 Styles Patent Colt and Gun Metal Calf, Kid or Cloth Top Boots. 3 swell Tan Styles. A constant rush for them..... <b>\$2.87</b>	are in great demand—because of their daintiness and strikingly moderate prices: 40 styles of \$5.00 grade Satin Calf and Kid—in any color—also Patent Kid Slippers..... <b>\$3.50</b> \$3.50 Grade Plain or Beaded effect Patent or Kid Slippers..... <b>\$2.50</b> Pink, Blue, Red, White, Black or Patent Pumps..... <b>\$1.95</b>
Sale of \$3.00 Swell Tans at..... <b>\$2.50</b> Tans are in great favor again—are worn with suits of every color. In 5 styles, this week..... <b>\$2.50</b>	Warm Slippers Reduced 60c and 75c warm felt and knitted Worsteds Slippers; in half a dozen colors..... <b>45c</b> A Table of \$1.00 and \$1.25 grade Felt, Julietts and Kidheel Boudoir Slippers..... <b>69c</b> All our \$1.50 grade and remnants of \$2.00 grade fine warm, flexible soled seamless felt Julietts at..... <b>95c</b>
Sale of \$2.50 Grade Street or Dress Boots..... <b>\$1.95</b> Vici Kid, Gun Metal Calf, and Patent Colt—in any desired shape. Splendid made, perfect fitting boots, with strictly solid, extra tension edge soles. 22 styles at..... <b>\$1.95</b>	

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